

### Serving Food Industries Across Africa

Food & Beverage | Food Processing | Packaging | HORECA



## IFSA serves the development of p EXHIBITION | COOKING COMPETI

This first time, REGIONAL event is poised to become the ideal meeting place in North Africa between the players in the agro-industry and food packaging sector players across all African and Mediterranean countries.

IFSA covers the entire spectrum of food & beverage processing & packaging technology, cold-chain, warehousing and logistics solutions, IFSA is the go-to place for manufacturers, retailers, food service professionals, importers and distributors to source for solutions and new products.

# OOD & BEVERAGE

- Additives
- Canned / Processed Food
- Chilled / Frozen Food
- Chocolate / Cocoa / Pralines
- Concentrates / Cocktails / Mixes
- Condiments
- Confectionery / Snacks / Candy
- Convenience Food
- Dairy Products
- Drinks
- Eggs / Egg Products

- Health / Organic Food
- Ingredients
- Instant Coffee / Tea
- Juices
- Meat and Poultry
- Oil
- Plant-based
- Premixes
- Sauces and Seasonings
- Seafood
- Spreads

- Staple Food
- Starch / Starch Products
- Super Foods
- Vegetarian Foods
- Water
- Fillings / Toppings
- Fine / Specialty Food
- Flavoured Tea
- Fresh Fruits / Vegetables
- Gelato / Ice Cream

- Bar Furniture and Fittings
- Bathroom Fittings / Supplies
- Bed and Beddings
- Crystalware / Glassware
- Flatware / Hollowware
- Cleaning Products
- Cutlery
- Flooring
- Housekeeping Products
- Indoor Furniture and Fittings
- Interiors

- Kitchen Accessories
- Guest Amenities
- Light Fixture and Fittings
- Linen / Curtains / Carpets
- Outdoor Furniture and Fittings
- Silverware
- Spa and Fitness Equipment
- Uniforms
- Accounting / Billing Systems
- Audio Systems
- Bar Coding / Scanners

- Broadband Access Network Technologies
- Point-of-Sales Systems
- Property Management Systems
- Robotics
- Security Systems
- Yield / Revenue Management

- AgriTech
- AquaTech
- Food Science
- Alternative Foods
- Process Technology

- Refrigeration and Air-Conditioning
- Sustainable Packaging
- Transport, Storage
- Logistics







erships and intra African exchanges

VS | NETWORKING | CONFERENCES

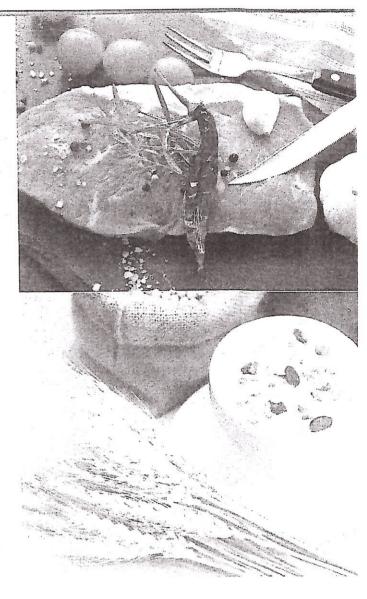
#### GATEWAY TO AFRICA

IFSA provides convenient access to the growing markets in Africa and beyond.

IFSA will provide global suppliers with valuable access to quality buyers including distributors, importers, manufacturers and retailers, and attendees will also gain valuable insights into developments and future trends of the food & beverage industry.

To further complement the exhibition, expect dedicated zones, competitions, mastercalsses and more.

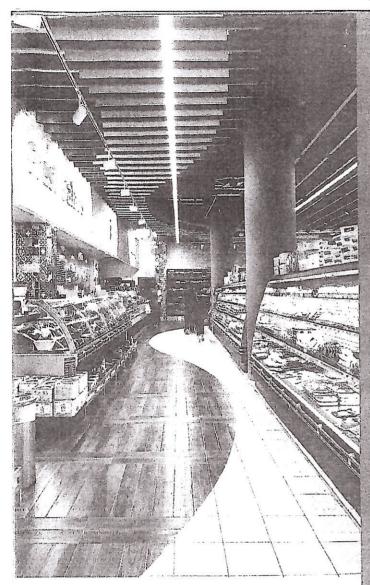




# Meet and connect with top buyers and leverage the power of face to face meetings

With a targeted invitation program bringing together central purchasing agencies, import-export comapnies, industrials and professional groups from THE 54 AFRICAN COUTRIES, IFSA is therefore, a real shop showcase of the new technologies of the food-processing industry and the important platform of meetings and debates in the service of the professionals of the sector.





#### RETAILERS / FOODSERVICE

IFSA is committed to attract more of the right profile of regional visitors that really matters to your business.

Grab the opportunity to meet key decision makers, buyers and influencers who will be at IFSA to hunt for interesting and new food products that will appeal to and excite the taste buds of retail and foodservice consumers in Africa.

#### Target Visitor Profile

- Importer / Wholesaler / Distributor:
- Food & Drinks
- · Institutional Catering
- · Logistics F&B
- Manufacturer:
  - Bakery / Confectionery
  - Food & Drinks
  - · Airline / Cruise Liner / Rail
  - · Bar / Pub / Nightspot Operator
  - Cafe
  - · Convenience Store / Grocery Store
  - Country Club
  - E-Retailer
  - F&B Management Service / Consultancy
  - · Fast Food / Quick Service Restaurant
  - · Hotel / Resort
  - · Property Management
  - · Restaurant / Bistro
  - · Serviced Apartment
  - · Specialty Food Retailer
  - · Supermarket / Hypermarket
  - Venue Operator



With IFSA Networking you can content potential business partners and make valuable connections within the international African food industry.

#### HOSTED BUYER PROSTANI

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# ARE YOU INTERESTED IN EXPLORING NEW OPPORTUNITIES?



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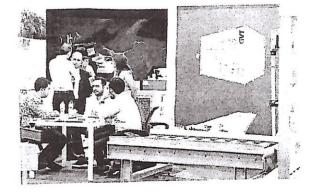






#### Promoting Food Sustainability and Innovation

IFSA Africa showcases a wide range of sustainable and eco-friendly food products, highlighting the importance of responsible production and consumption. Moreover, IFSA Africa encourages innovation within the food industry by featuring cutting-edge technologies, trends, and concepts. This focus on sustainability and innovation not only addresses current global challenges but also positions Africa as a leader in the future of food.



+90 Hosted Buyer from 20 countries visited International Food Show IFSA Africa 2023

#### BREAKDOWN OF VISITORS BY REGION







#### TRADE VISITORS BY BUSINESS NATURE

IMPORTER/EXPORTER/DISTRIBUTOR/WHOLESALER	
RESTAURANT/BISTRO/CAFÉ	1782
MANUFACTURER - FOOD & BEVERAGE	633
F&B MANAGEMENT DETENTAGE	318
F&B MANAGEMENT SERVICE/CONSULTANCY CATERING/HOSPITALITY	174
ACADEMIC / TRAINING INSTITUTE	92
HOTEL / RESORT	163
HYPERMARKET / SUPERMARKET	84
ADVERTISING /PRINTING	112
LOGISTICS/TRANSPORTATION	29
OTHERS	61
	2182

WORKSHOPS SPEACKERS TOPICS IN 3 DAYS

LIBYA ALGERIA SYRIA LEBANON INDIA SOUTH AFRICA BUYER CAMEROON SENEGAL MALI KENYA TOGO IVORY COAST BURKINA FASO CONGO KINSHASA ANGOLA CONGO-BRAZAVILLE BENIN NIGERIA CHAD NIGER

«I want to thank you for this opportunity to discover the Tunisian agro-food industry through the first edition of the IFSA exhibition organized in Tunis from 20 to 23/06. We met many Tunisian companies, sometimes visited their offices and factories, with which we are now in regular contact and are studying the possibilities of cooperation.» David Sellier Congo RDC

«Thank you so much for your hospitality. You made our stay so memorable» DAVID TEMITOPE KEMI - Nigeria

«I highly appreciate and thank you for your hospitality. Am looking forward to start trading with our brothers in Tunis.» Salem abubaker hasan - Kenya



